

# ONE CALL, ALL SOLUTIONS

# Oman's Globally Trusted Independent Partner

for

**Company Formation** 

&

**Business Support Solutions** 

International Investors' Partner of Choice

for Company Formation & Business Support Services

"Oman leads the way to establish a 100% Foreign Owned Business Entity in the Region."



Bondoni, Oman's globally recognised Company Formation and Business Support Services Specialist offers flexible "One Stop Shop Solutions" to serious international corporations, investors and their management teams to setup and grow a new business in Oman.

# **OUR CLIENTS**

Our Clients expect authoritative guidance to launch their new businesses and ongoing representation to support them during their various stages of growth.

We work with established organisations and entrepreneurs that choose Oman for different reasons: They have won a long-term contract or want to grow their existing clientbase or are launching a new business for strategic reasons. Whatever the reason, we are your natural partner of choice. Our clients operate from countries all over the world and in several sectors including:

Oil and Gas	Facilities Management
Construction	Food and Beverage
IT, Communications, Software & Cloud services	Wholesale Vehicle Parts and Accessories
Real Estate	Shipping
Fintech	Building Materials
Financial Services	Fleet Management
Optical	Media
Renewable Energy	Consultancy
Defence and Security	Education
Commercial	Turbine Products and Services
Project Management	Medical



# WHY CHOOSE BONDONI?

"To Get it Right First Time"

A recurring concern for foreign companies who are unfamiliar with Oman is to find a dependable Company Formation and Business Support Partner. Companies seek a specialist with a rare blend of international business experience and a trustworthy "on-the-ground" partner to represent them during the initial company registration phases and the critical early years of growth.

### **KEY CRITERIA FOR SERIOUS INTERNATIONAL INVESTORS:**



BONDONI'S BUSINESS MODEL ALIGNS US WITH ALL THE CRITERIA AND MORE.

*"To match or exceed our clients" criteria by agreeing measurable objectives and timeframes."* 

# **OUR SERVICES**

Every client has different requirements so Bondoni's flexible business model is designed to respond to a range of immediate and long-term requirements.

- Company Formation (Business setup)
- Outsources Business Support Solutions

Each service can be either standalone or integrated.

### **COMPANY FORMATION OPTIONS.**

In every business setup process, there are always two primary stakeholders with different priorities:

- The investor(s) corporate or individual
- NEWCO's local management team

Bondoni has unique skills, experience and resources to deliver a "One Stop Shop" process which caters for both!

### FROM DAY ONE,

we integrate our distinctive business setup and support solutions into a seamless process until the day you start trading and beyond.



"One Stop Shop" Business Setup for NEWCO's Stakeholders



# **100% FOREIGN OWNED BUSINESS ENTITY REGISTRATION**

There are three essential steps for investors to follow to commence trading and grow a 100% foreign owned business. You can either use three different companies or as most companies prefer, deal with one trusted specialist such as Bondoni to deliver all three:

# **1. Register the business. (For the Investors)** *As a recognised specialist by the Government departments, Bondoni guides the investors to:*

- Select the name of your business entity.
- Choose the right registered company.
- Choose the right trade licenses (activities)
- Select the authorised signatories to operate the business.
- Process the Ministerial documentation.
- Register NEWCO with the Ministry.



# LLC Company Registration



# 2. Post Registration Business setup – "Streamliner" (for NEWCO's local Management)

Bondoni's acclaimed "Streamliner" process is designed to help our clients "Open for Business" as professionally and as speedily as possible.

We lead our clients through the necessary bureaucratic government and business procedures before being able to trade, including:

- Liaising with the multiple Ministries and government departments (Tax, Labour, Commerce, ROP).
- Selecting the right business partners (lawyers, real estate, office fitout, bank opening support).
- Completing the Investor and employment Visa clearances.





# 3. Outsourced Business Support Services (For the Investors and management team).

Continuity with a trusted partner is a key benefit during the critical ramp-up stage for NEWCO.

Consider Bondoni as your Back-office Partner. We will take care of your business support requirements so that you have more time to operate and expand during the critical first 12 months of growth.

- We offer continuity.
- We reduce your operating and recruitment costs.
- We know the best back-office suppliers to support any service you need.
- We help you comply to government renewal documents.

# **Business Support Services**



# Local Corporate Equity Partnership

# *"A few sectors still require a local equity partner."*

Many corporates still choose to have a local partner giving them certain benefits including:

- In Country Value (ICV) qualifications,
- Priorities for certain tenders
- Obtaining additional visas.

As Bondoni is 100% Omani owned limited liability registered company, we are fully qualified to be your local corporate partner.

The shareholder allocation is flexible. We commit to mutually agreed commercial terms set out in an international standard Shareholders Agreement (SHA) that will fully protect your interests and give you full management and financial control of the business.

As our partner you will also benefit from all our business support services.

# **Business Support Services**

# Outsourcing your back office is a wellestablished alternative if you have a trusted "on the ground" Partner.

### BENEFITS OF OUTSOURCING THE BACK OFFICE SERVICES.

### Focus on Core Business Activities.

Increases productivity through outsourcing allows newly established companies to focus on building their core activities.

### Lowers Operating Costs.

Avoids incurring unnecessary employment costs and the risk of recruiting unknown employees.

### Local Expertise

Outsourcing statutory government compliances such as annual renewals and local back-office requirements are always advisable to outsource to local experienced providers.

### **Always Available**

Unlike your employees who take holidays we always have some available to carry out the tasks.



*"We decided to partner with Bondoni due to its blend of international leadership, local expertise and understanding of our business."* 

# BENEFITS OF OUTSOURCING THE BACK OFFICE SERVICES.

We are equipped with skills, knowledge and experience and the right local resources and suppliers at our disposal. This results into lowered risks of encountering error in the back-office process.

- Government Representation
- Government Annual Renewals
- Visa Management (Work and Dependents)
- Customer Clearances



Government Representation



*Customer Clearances* 



Visa Management



Recruitment

Bondoni offers a wide-ranging spectrum of services aimed at helping to reduce costs and increase productivity. We will provide a customized solution including services such as:

- Real Estate Representation
- Design, Fitout & Project Management
- Recruitment
- Hr Support Services
- Family Relocation



Real Estate Representation



HR Support Services



Design, Fitout & Project Management



Government Annual Renewals

# PARTNERING WITH BONDONI – What makes us different?

# Accolades from our Clients and Partners

"We do not hesitate to introduce our clients to Bondoni as we believe the services, they offer are unrivalled in the Sultanate".

*"In our experience Bondoni is well known and has a strong reputation in the market. The company reinvented their services to ensure continued good value for money to their clients following the recent changes in the foreign investment law and the current pandemic".* 

"We have found the relationship to be nothing but professional and smooth in all aspects. Their team is always available and has been nothing but helpful We would not hesitate in recommending them to any company that is looking for an effective partner in Oman."

"The transparency and step by step guide to the business formation process was comprehensive and straight forward. Their response time and communication provided during the document submission process with the various ministries was nothing short of professional and efficient."

"We have had a seamless relationship ever since we partnered with Bondoni. The transparency exhibited when we set up the company and the extremely professional approach in any given situation has been the highlight of this relationship."

"We regularly refer Bondoni to our client base as a trusted, reliable and pro-active corporate partner. The leadership team has deep knowledge of the Omani corporate market and excellent and longstanding international business experience."

"Bondoni provides a variety of business setup and related long term outsourced services with a degree of excellence and professionalism which has become synonymous with the name Bondoni."

"Internationally, it is viewed as being a reliable, responsible and secure partner to work with, possessing a deep knowledge of the market and the economic forces that drive Oman, enabling the team to advise and support new entities seeking to find a foothold in a new market."

# FOR A FREE BUSINESS SETUP GUIDE

Please go to our website: www.bondoni-me.com to download a detailed Business Setup Guide

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